

**GET SMART: HOW TO THINK AND ACT
LIKE THE MOST SUCCESSFUL AND
HIGHEST-PAID PEOPLE IN EVERY FIELD
BY BRIAN TRACY**

Get
Smart!



How to Think and Act Like the
Most Successful and Highest-Paid
People in Every Field

Brian Tracy
Bestselling author of *Eat That Frog!*

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Review

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About the Author

Brian Tracy is chairman and CEO of Brian Tracy International, a company specializing in the training and development of individuals and organizations. He has studied, researched, written, and spoken for thirty years in the fields of economics, history, business, philosophy, and psychology, and is the top-selling author of numerous books that have been translated into dozens of languages.

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the Imprisoned Splendor

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Where truth abides in fulness;

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And to know,
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The question is, "How are you using this powerful mental supercomputer?"

You have the mental ability right now to set any goal and achieve everything you could ever want or hope for in life. By using your brain—your ability to think, plan, and create—with greater precision and accuracy, you can solve any problem, overcome every obstacle, and achieve any goal you can set for yourself.

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Today's workforce is more diverse than ever before. But despite new perspectives and talents, the promise of increased innovation rarely materializes. Why are so few businesses seeing results? Studies show that diverse teams are more creative than homogenous ones - but only when they are managed effectively. The secret is to minimize conflict while maximizing the informational diversity found in varied values and experiences. To do this, both leaders and team members need a high level of cultural intelligence, or CQ. Drawing on success stories from Google, Alibaba, Novartis, and other groundbreaking companies, "Driven by Difference" identifies the management practices necessary to guide multicultural teams to innovation, including how to:

- Create an optimal environment
- Generate fresh ideas
- Consider the various audiences when selecting and selling an idea
- Design and test for different users

Cultural differences can lead to gridlock, or they can catalyze innovation and growth. This research-based plan turns diversity's potential into economic reality.

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- Running time: 270 minutes
- Binding: Audio CD

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By Michael L. Bixenman

Our mind is a powerful barometer of our mood, what we say and how we act. This book is another one of those helpful guides to building our thought processes by practicing key disciplines. Brian's work is easy to comprehend and apply.

5 of 5 people found the following review helpful.

Great read

By Greasemonkey

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